



FOR YOUTH DEVELOPMENT®
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY

SERVING COMMUNITY FOR A BETTER US



NORTH PENN YMCA
2017 ANNUAL IMPACT REPORT

ALWAYS HERE FOR OUR COMMUNITY!

Dear Y Family and Friends,

The past year we have realized many positive accomplishments at our YMCA. We completed the national model North Penn Commons Project and worked with our non-profit partners on new and exciting collaborative programs. We also launched the area's first RPM™ On Demand program at our Indian Valley branch. We operated our Y in a fiscally responsible way and we increased the amount of charitable services we provide to the communities we serve.



Robert M. Gallagher
Chief Executive Officer

Susan Fisher
President, Board of Directors

We are honored to share with you our successes and achievements as our Y has been and continues to be a community leader. As you read through our annual report for 2017, we hope you will see how the support of our volunteers, staff, contributors, and sponsors helps us make a difference in the lives of many people.

We thank you for helping us make the North Penn, Indian Valley, and Perkiomen Valley communities a great place to live, work and learn.

Sincerely,

Susan Fisher
President, Board of Directors

Robert M. Gallagher
Chief Executive Officer

OUR MISSION

Our mission is to make the community we serve a better place to live. Through our programs and activities, we strive to enrich and strengthen families; provide wholesome, supervised recreation; offer positive learning, leadership and character development opportunities; and promote wellness for all people regardless of ability to pay.

ENGAGING YOUTH



1,238

children participated in sports programs to strengthen their physical fitness, build confidence, and learn about good sportsmanship and teamwork

549

youth spent their summer days making friends, staying active and having fun at our camps throughout the community

1,327

children grew academically and socially in our childcare programs

110

members of our North Penn YMCA Gators Swim Team competed throughout the year. Forty-one members went to districts and 12 went on to compete on the 2017 State Team.

PROMOTING HEALTH



1,600

senior adults enjoyed participating in our on-going activities and helped increase their self-confidence and sense of achievement while building relationships and celebrating the success and milestones of other older adults within a supportive community

19,000

members enjoyed our wellness centers and fitness programs to help improve their health and well-being

2,220

youth and adults learned how to swim and stay safe in the water

HUNDREDS

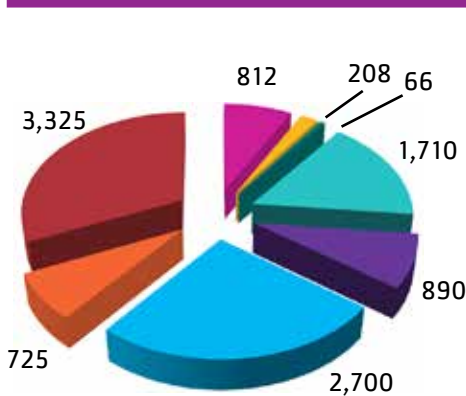
of families were able to have fun, spend quality time together, develop ways to live healthier lives, and connect with their community

COMMUNITY

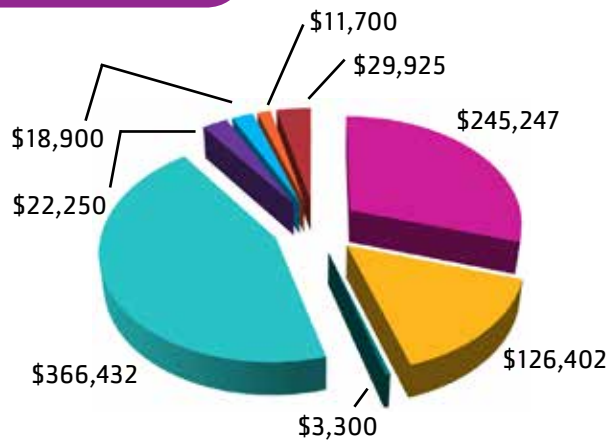


SUPPORTING COMMUNITY

CHARITABLE SERVICES



PEOPLE SERVED



\$ VALUE OF SERVICE

- Membership Scholarships
- Program Scholarships
- Program Memberships
- Membership Subsidies
- Programs & Services for Teens
- Indian Valley Character Counts!
- Community Events
- Facility Usage by Non-Profits

At the Y, we believe that everyone in the community should have access to our programs that nurture a healthy spirit, mind, and body, regardless of their ability to pay. That's why we provided over \$824,000 worth of charitable services that benefit over 10,000 individuals in our community last year. Above is a breakdown of some of our key charitable areas.

FINANCIAL REPORT

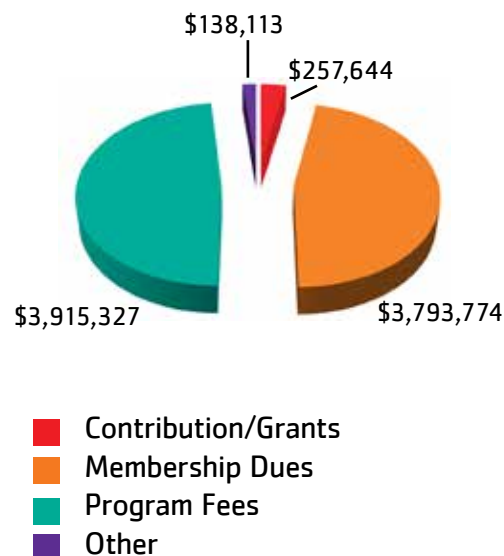
ORGANIZATION OPERATIONS

REVENUE	2017	2016
Contributions/Grants	\$257,644	\$326,895
Special Events	\$62,474	\$51,189
Membership Dues	\$3,793,774	\$2,957,066
Program Fees	\$3,915,327	\$4,058,572
Sales and Services	\$72,492	\$101,911
Investment Income	\$3,147	\$119
Miscellaneous		(\$45)
Endowment Fund Interest		\$10,000
TOTAL REVENUE	\$8,104,858	\$7,505,707

EXPENSES	2017	2016
Salaries and Wages	\$3,823,268	\$3,794,668
Employee Benefits & Taxes	\$668,724	\$691,887
Contract Services	\$716,279	\$749,671
Supplies	\$449,303	\$416,035
Occupancy & Insurance	\$779,620	\$754,193
Equipment Costs	\$130,293	\$136,973
Media and Postage	\$143,005	\$139,793
Training & Employee Expenses	\$33,940	\$43,408
National Dues	\$109,110	\$110,263
Miscellaneous	\$53,337	\$3,612
Expense Subtotal	\$6,906,879	\$6,840,504
Land, Building, Equip Fund	\$860,716	\$749,204
TOTAL EXPENSES	\$7,767,595	\$7,589,708

NET OPERATING SURPLUS*	\$337,263	(\$84,001)
*Projected 2017 End of Year before audit		

REVENUE SOURCES



HERITAGE CLUB

Heritage Club members, by their current or planned gift, ensure that the values of caring, honesty, respect, and responsibility endure and that Y programs will positively impact our community for generations to come.

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Corporate donations, individual contributions, and our annual campaign funds enable us to provide financial assistance for program and membership fees to children, families, adults, and special populations who cannot afford our services. We wish to thank the following individuals, corporations and foundations for their gifts in 2017.

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If you discover any errors or omissions, please accept our apology and call 215-368-9622, ext 102.

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Power Electric & Mechanical Contractors
Provident Packaging Corp.
Summit Land Transfer, Inc.

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FOR OUR
COMMUNITY**

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Jonathan Ragus, Sports Coordinator
Karen Coutts, Senior Childcare Director
Alicia Fergus, AOA Coordinator
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Pam Jackson, Youth & Teen Director
Brian Krizovensky, Aquatics Director
Pattie Ladley,
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LANSDALE BRANCH

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Michelle McKeown, Membership Director
Mary Ellen Meehan,
Group Exercise Coordinator
Suzie Mundie, Early Childhood Director
Cindy Leahy, Aquatics Director
Jose Perez, Building & Grounds Director
Christy Pope, Sports Director
Ayana Sanders, Teen Coordinator



In August 2017, we celebrated the dedication of the Lansdale branch as the Elizabeth & Eric Arneth Program Center.

NORTH PENN YMCA

NorthPennYMCA.org

CORPORATE OFFICE

2506 N. Broad Street, Suite 208
Colmar, PA 18915
215-368-9622

HARLEYSVILLE YMCA EARLY CHILDHOOD CENTER

311 Alumni Avenue
Harleysville, PA 19438
215-256-0767

INDIAN VALLEY FAMILY YMCA

890 Maple Avenue
Harleysville, PA 19438
215-723-3569

LANSDALE AREA FAMILY YMCA

608 E. Main Street
Lansdale, PA 19446
215-368-1601